

Bid Corporation Limited

(Incorporated in the Republic of South Africa)

Registration number: 1995/008615/06

Share code: BID

ISIN: ZAE000216537

("Bidcorp" or "the group")

CAPITAL MARKETS TRADING UPDATE

Shareholders are advised that Bidcorp management will be updating the market on the trading environment and group's trading performance for the ten months ended April 30th 2026 at 10am today, June 2nd 2026, in accordance with the group's obligation for continuous disclosure in terms of the JSE Listings Requirements. Details of the online webinar are available on the group's website for those wishing to participate.

Trading performance – Ten months to April 2026

Pleasingly, the group has continued to deliver a resilient and growth focussed performance for the ten-month period, maintaining the positive momentum achieved in the first half of the financial year, notwithstanding a persistently challenging global macroeconomic environment and heightened geopolitical instability, notably the conflict in the Middle East. Whilst elevated fuel costs have had a short-term impact on some of our cost structures, overall consumer demand has remained generally stable and our outlook remains cautiously positive. Currency movements have had a marginally dampening effect on reported results, with ongoing volatility across key currencies vs the rand. Constant currency reporting remains the most appropriate reflection of the underlying trading performance of the group.

For the ten months to end April 2026:

- **Group revenue** increased by 5,1% in constant currency (3,8% in rands), reflecting predominantly organic growth.
- **Trading profit** increased by 7,0% in constant currency (6,1% in rands), supported by strong performances in Europe and the United Kingdom but partially offset by lower growth in Australasia and Emerging Markets. Gross margins have risen by around 20 bps which has mitigated the slightly higher cost-of-doing-business to date, a very commendable outcome under the circumstances.
- **Headline earnings per share (HEPS)** has increased by 7,1% in constant currency (6,6% in rands) reflecting solid momentum. Currency fluctuations negatively impacted the rand results by around 0,5%.

Operating environment and trading conditions

Across most geographies, eating-out spend remains consistent as consumers continue to adapt to the prolonged cost-of-living pressures. Food inflation remains relatively moderate across much of the basket; however, core inflation, driven largely by wages, services, and logistics costs, remains above trend. Rising fuel prices since March 2026 have increased distribution and operating cost pressure, the peak of this was felt in April and we are now seeing downward pressure on these.

Trading conditions improved in April following a softer Q3, particularly in the Northern Hemisphere where weather conditions improved post a very cold January and February. The timing of Easter was also slightly different to last year. Competition remains elevated as market participants aggressively pursue volume in slow-growth environments. Against this backdrop, the group remains focused on delivering sustained growth through pricing discipline, margin quality, customer selection, cost control, and service excellence.

Divisional trading performance

United Kingdom has delivered a solid year-to-date performance in a very negative macro environment. Trading profit growth was supported by continued market share gains, disciplined pricing execution, and improved performance in national accounts and non-discretionary channels. While hospitality demand remains under pressure and customer sentiment cautious, the business has continued to operate from a position of strength.

Gross margin improved compared with the prior year, reflecting a more stable pricing environment, benefits from range optimisation and improved execution following recent systems and infrastructure investments. Operating costs remain under pressure from wage inflation arising from regulatory cost increases (NI and minimum wage imposts in F2025); however, ongoing simplification initiatives and productivity measures have helped mitigate these pressures. Management remains focused on improving the structural profitability of the UK business over the medium term and has delivered on that plan to date.

Europe has again delivered a very strong performance over the period, supported by resilient margins, disciplined cost control, and good organic growth across most markets. Italy continued to outperform following recent infrastructure investments, delivering improved volumes and profitability. Our Eastern European operations, including Poland, Czech Republic & Slovakia, and the Baltics, delivered pleasing growth, supported by strong execution and market share gains.

Our more mature Western European markets experienced tougher conditions and heightened competitive intensity, which tempered revenue growth rates in the latter months. Despite this, margin resilience remains a key feature of the Netherlands and Belgium's performance. In Spain and Portugal, management continues to focus on recent investments, operational execution, and building out their operating model.

Australasia delivered a broadly flat outcome for the ten-month period with differing component performances. Australia continues to trade in a highly competitive and price-sensitive environment, with weak consumer sentiment weighing on sales growth. Management has remained focused on disciplined pricing, customer selection, and margin protection to preserve volumes and long-term customer relationships.

In contrast, New Zealand's meaningful recovery continued, supported by an improved cost base, better sales momentum, and the benefits of additional capacity and infrastructure investments coming on stream. Both businesses remain highly cash generative and strategically well positioned for continued growth.

Emerging Markets delivered reasonable growth overall, reflecting the diversity of the division and differing trading performances. Strong performances were recorded in South Africa, Malaysia, and South America; where Brazil, Chile, and Argentina all continued to improve despite volatile economic conditions. These gains were partially offset by weaker results in Greater China, where trading conditions remain highly challenging and financial results weak. The Middle East was significantly impacted by the Iran war post February, significantly disrupting consumer demand, logistics, and supply chains. We are now seeing a return to more normal levels of activity.

Management remains focused on cost discipline, earnings quality, and the strategic positioning in individual markets within the broader portfolio, with continued emphasis on capital discipline and risk management.

Liquidity, debt covenants, and capital management

The group's balance sheet remains strong and conservatively geared. The group remains well within all debt covenant thresholds, with substantial liquidity headroom providing ongoing financial flexibility. Strong operational cash conversion, disciplined working capital management, a normalising capital investment programme, and fewer bolt-on acquisitions have supported robust free cash flow generation.

Bidcorp remains focussed on maintaining a conservative yet appropriate capital structure, and due to excess cash generation and a weak share price, has repurchased ordinary shares in the market for around R1,3 billion since March 2026, representing 0,7% of shares in issue. This is on top of the dividend paid to shareholders in March 2026 of R2,1 billion.

Technological investments

Technology remains an important enabler of pricing discipline, data-driven decision making, and customer relevance. Investment in digital platforms, including agentic commerce and systems architecture, is focused on supporting scalable growth while preserving strong local management.

During Q3, the group advanced its digital agenda with the establishment of a Digital Acceleration Office in Amsterdam, reinforcing technology and AI as core strategic enablers. Continued investment in digital platforms and AI-driven applications enhances operational effectiveness, deepens customer insight, and improves responsiveness to evolving market dynamics, while maintaining the group's decentralised, customer-focused model.

Strategic focus areas and outlook

The group continues to pursue disciplined, long-term capital allocation and strategic development opportunities. Recent acquisition activity remains quiet as elevated valuations have not matched our risk-reward dynamics. However, several bolt-on opportunities are currently being pursued, which if successful, are likely to conclude in the first half of F2027. Investments in infrastructure, fleet, and capacity are being carefully prioritised to support service excellence, operational efficiency, and sustainable long-term growth.

For the remainder of the financial year, despite the operating environment being challenging, the group's focus remains firmly on those areas it can influence and maintaining our positive

momentum. Warmer weather in the Northern Hemisphere summer should bolster weaker macro conditions. Key priorities include maintaining service excellence, disciplined pricing and margin management, continued cost control in the face of structural cost pressures, and strong cash flow generation.

Management is confident that the medium-term look forward for the group remains positive, with a healthy blend of both further market share gains and bolt-on acquisition opportunities, underpinned by the group's decentralised operating model, geographic diversification, and strong balance sheet position enabling it to navigate potential higher inflation and rising interest rates to deliver continued sustainable growth and above average returns.

Comment

Bernard Berson, Chief Executive Officer, commented:

“Despite a difficult and volatile trading environment, the group has again delivered a resilient performance for the ten months to April 2026. This reflects the quality of our people, the strength of our decentralised model, and our continued focus on discipline and execution. We remain confident in our ability to deliver sustainable growth over time.”

The information contained in this announcement has not been reviewed or reported on by the group's external auditors.

Date: June 2nd 2026
Johannesburg

Sponsor: The Standard Bank of South Africa Limited